



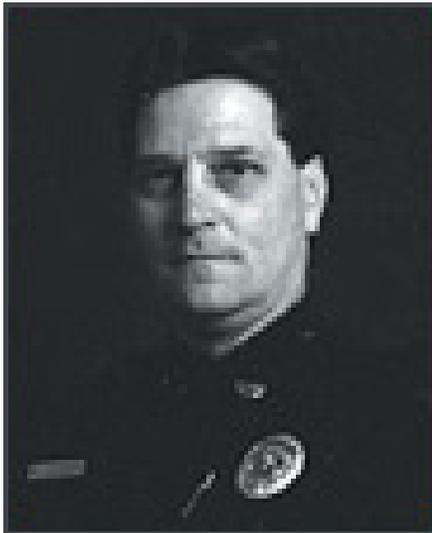
Status Check

Letters From The Office Of The President

Advanced Protection Services, LLC is excited to announce and welcome Mr. Mike O'Connor as the newest member of our expanding Executive Staff as our new Vice President of Operations. In this capacity, he will be directly responsible for all APS operations in Arizona and South Carolina.

Mr. O'Connor has developed security and patrol strategies for some of the largest agencies in the country to include Burns, Pinkerton, Securitas, and Intervention Total Services. Mr. O'Connor comes to us from Critical Intervention Services (CIS) where he was the Vice President of Protective Services and the Uniform Division Chief. In that capacity, he was directly responsible for their over 300-person Uniformed Division.

Mr. O'Connor has over 30 years of operational experience and



has maintained the highest level of operational standards and efficiency. Mr. O'Connor has managed and created security patrol divisions for some of the largest security companies in

the country, developing operational strategies, marketing programs, training standards, and customer service protocols.

Our agency is continually looking to the future and attracting industry leading professionals to our dynamic and driven team.

Please join me in welcoming our new Vice President, Mike O'Connor, call sign Omega. He will begin full time in Arizona on February 11, 2013.

Susan K. Unice
President, Advanced Protection Services

Special points of interest:

- > This issue includes a detailed look at South Carolina Case Law and how security affects client liability.
- > This issue looks at the need for private security in schools.
- > This issue covers the attendance of APS in a local law enforcement conference.
- > Contributors for this month include: Susan Unice, President, Mark Unice, CEO, Capt. Steve Abbott, MSG Steven Gottula, and Cpl. Tommy Poston

Inside this issue:

Letter From CEO	2
Law Studies: Liability	3
K-9 News	4
Promotions/ New Hire	4
Need For Security	5
Local Law Enforcement Conference	6

10-43 From The CEO: "Showing Up Is Overrated"



"Showing up is overrated. It's a necessity, but not nearly sufficient. Take an interest in what you do, and go beyond showing up..."

I recently read an article that really hit home and I thought I would share the story. Always wanting to have a "Tactical Advantage" and striving to educate and give tools to our officers, I'm certain many of you will agree with me that this relates to our duties as well as law enforcement.

"You've probably got that part nailed. Butt in seat, smile on your face. We often run into people who understand their job to be showing up on time to do the work that's assigned. We've moved way beyond that now. Showing up and taking notes isn't your job. Your job is to surprise and delight and to change the agenda. Your job is to escalate, reset expectations and make us delighted that you are part of the team. Showing up is overrated, it's a necessity, but not nearly sufficient."

This short post got me thinking about a reoccurring topic that has been on my mind since my good friend Scott Shipman brought up the word "INTEREST" and how it pertains to driving insight, imagination, and initiative a few months ago in an email thread. Insight, imagination, and initiative are crucial to us being able to see the situation for what it is, which drives the decision we make and the actions we take. Interest in a tactical problem or any situation heightens our senses, which makes us more observant and hence more aware of a situation. This also allows us to use our past experience and creative abilities to apply tactics that help us gain an advantage and seize the initiative

to a host of problems.

Interest in policing, for example, means more than showing up, going to roll call, and then waiting for calls for service. It does mean we take advantage of downtime to connect with the public, to follow-up on unresolved cases, to look for evolving problems and threats, to critique ourselves in an effort to become more effective. For example: When it comes to officer safety, interest means doing more than talking about, manning, back-up and overtime issues and instead, should mean we discuss how we work short-handed, ill-equipped, and develop more sound tactics, policy and procedures that fit our resources. We also work through these problems, with organized planning and discussions and use tactical decision games or tabletops. We should also be using shift debrief and after action reviews to identify any lessons learned day-to-day. If there is a problem affecting the community, we should reach out to resolve it or even prevent it by taking the initiative to do so.

Interest in the problem, or crisis on the street, or internal problems within the organization and how it works, its effectiveness at working together, its processes, policies and procedures, interest in any situation, or set of gives us a better chance to successfully BE the types of officers we want to be and do the type of job of which we know we are capable. Interest helps us see the situation for what it is and hence we explore it more deeply and come up with problem solving solutions, tactics, etc., that make

sense, to the given situation. How much safer would we officers be? How much more effective would we be handling crisis situations? How much better at tactical responses and approaches to scenes would we be and how many ambushes would this prevent? How much better would we as officers be at handling traffic stops? How many fewer cops being killed in the line of duty would there be? How much better would training to deal with these types of issues be? Taking an interest in what you do can make the difference.

As the author mentions; showing up is overrated, it is necessary but not sufficient. Take an interest in what you do, and go beyond showing up, the benefits of doing so will certainly make a difference you can be proud of.

Stay Oriented!

Mark Unice

CEO of Advanced Protection
Services

You can find more stories and related information on <http://lescc.net/>

Law Studies: Dalon v. Golden Lanes, Inc

By: Capt. Steve Abbott

This month's article on the law comes from a civil action that occurred in Greenville County, South Carolina. The legal cite comes from the South Carolina Court of Appeals.

It is brought to you as a case for us, as private security professionals, to think about and to reflect on how we would have handled the situation if it had happened at a site where we work. It will generate a lot of thought and second guessing of the actions of the security officers that were there and took part. That is good and I want you to ask questions of me if they arise.

This case arises from a civil suit brought on by Dalon against Golden Lanes, Inc in which the jury found in favor of Dalon and awarded him \$26,000. Golden Lanes appealed.

The facts of the case are these. Dalon was a patron at the Golden Lanes, which is an entertainment complex with a bowling alley, skating rink, batting cages, video games, go-carts, and a par three golf course for their patrons. Dalon and some friends went to Golden Lanes to hit baseballs in the batting cages. During the course of the evening, Dalon and his friend struck up a conversation with some young women who were at the bowling alley. Dalon testified they were outside in the parking area when Carroll and some of his friends came by and made some vulgar remarks about the young women. The girls responded that the boys would take up for them. Carroll

turned around and came up to Dalon. Dalon testified that Carroll had a strong odor of an intoxicating beverage about his person.

Carroll verbally challenged Dalon and head-butted him in the nose. A fight ensued between Dalon and Carroll. During the course of the fight, Carroll to Dalon he was going to cut his throat. A security guard from Golden Lanes came outside and broke up the fight. Dalon testified the security guard spoke to Carroll by name and told him to go back inside. We can see that Carroll is a regular to the business and the security guard knew him.

Dalon stated Carroll again threatened to cut his throat in the presence of the security guard. Carroll went inside the bowling alley and the security guard began talking to Dalon about what happened. Dalon stated Carroll came back outside a minute later and began yelling for him. The security guard told Carroll to go back inside. Carroll pulled out a knife and came at Dalon still in the presence of the security guard.

At that point, Dalon ran from the presence of the security guard into the bowling alley. Carroll followed and stabbed him. During the entire time, Dalon testified he was yelling for help but no one from Golden Lanes assisted him, even after he was stabbed.

The security guard would testify that Carroll's mother was employed at the snack bar and his sister was engaged to be married to the manager of the bowling center. Carroll had previous-

ly on trespass notice by security personnel because he had caused trouble with other youths in the game room and had been intoxicated several times. Carroll had been allowed to return to Golden Lanes by management.

Now, for the purposes of this discussion, the South Carolina case law is clear. A business does owe its patrons a duty to exercise reasonable care to protect them. However they are generally not charged with the duty to protect their customers against criminal acts by third parties **unless they know or have reason to know that criminal acts were occurring or were about to occur**

(Bullard v. Ehrhardt, 1984). That is important to keep in mind with regard to our clients here in Myrtle Beach. If you are working a post and management of the business advises you that a certain person causes trouble or is known to commit criminal acts, you must take special notice and actions to protect the customers.

Dalon asserted he does not hold Golden Lanes responsible for the initial assault by Carroll, but rather contends it was the failure to exercise reasonable care by interceding or controlling Carroll after the initial attack that proximately resulted in the injury he sustained during the second fight. As phrased by Dalon, the issue is not "the provision of security; the issue is that once it provided security it did so in a negligent manner".

(Cont. on pg.5)



"...unless they know or have reason to know that criminal acts were occurring or were about to occur."

**-Bullard v. Ehrhardt
1984**

**South Carolina Case
Law**

Status Check

APS K-9 Division

Achieving proper sight alignment.



We are pleased to announce the addition of Officer David Gandy (W-56) as our newest K-9 Handler. He has already begun training with K-9 Recon; dog and handler are slated to start APS K-9 Academy beginning in mid-February.

David began his military service August 03, 1999, he was honorably discharged from active duty August 03, 2003. While in the Navy, he completed two oversea

deployments to the Mediterranean to various ports. He returned to the Navy Reserves in October of 2007 where he is currently active with the U.S. Navy Seabees.

Agitator Course Openings

An Advanced K-9 Agitator Course will be open to all officers who have completed their 90 day probationary period. This is a physically demanding and chal-

lenging course. Please come prepared. Become an asset to our Agency's K-9 Training Group by learning skills to enhance the performance of our agency's Service Dog Teams. This is a voluntary position and a prerequisite for individuals interested in applying for future K-9 openings. All interested parties, please contact Commander Abbott for more information.

"An Advanced K-9 Agitator Course opening to all officers who have completed their 90 probationary period."



APS Participates In Local Law Enforcement Conference

By: MSG Steven Gottula

On January 22, 2013, Lt. Amy Prock with the Myrtle Beach Police Department, invited Advanced Protection Services to attend an active shooter scenario conference at the Police Training Annex, located in Market Commons. Capt. Steve Abbott (Special Operations Commander), Ed Hunter (K-9 Instructor), and MSG Steven Gottula (APS Field Commander) attended the conference, along with Allied Barton (Broadway at the Beach Security), Myrtle Beach Police, Myrtle Beach Fire/Rescue, and

Horry County Fire/Rescue. During the critical incident scenario, APS planned to deploy both K-9 teams in the parking area, within the perimeter. Myrtle Beach Police were aware of the asset offered, and was prepared to use it if necessary. Meetings such as this one are vital in maintaining support and professionalism of the surrounding agencies that we commonly encounter. The meeting revealed other agencies procedures for a mass casualty incident, and has given APS the ability to maintain our high level of performance and cooperation, even in the event of such a terri-

ble incident. A SLED Agent, who was present observing the response and procedures of the group, stated they are some of the best he has seen within the state of South Carolina. After the conference, attendees were advised of an active shooter scenario that will commence in the near future, with live actors and procedures being put into effect. This speaks highly of our close working relationship and importance with the Myrtle Beach Police Department and surrounding agencies.



Bite Training

Law Studies (cont.)

Now let's look at the evidence again keeping the above argument in mind.

Golden Lanes was aware of Carroll's apparent propensity to cause trouble and had permitted him to return to its premises despite the trespass notices issued by its security personnel. The officer on duty broke up the initial fight between Dalon and Carroll and heard Carroll threaten to cut Dalon's throat. Rather than escort Carroll from the scene, the officer sent him back inside the bowling alley and began to question Dalon. Carroll returned with his knife and events led to the stabbing of Dalon.

Were they negligent?

Golden Lanes, Inc. argued that Dalon should not be awarded damages because of contributory negligence. Golden Lanes argued since Dalon testified at trial he fled from the presence of the security guard in the parking lot and into the bowling alley where he was stabbed and that, as Golden Lanes asserts, the security officer had matters under control, nothing would have happened if Dalon had not run away from the guard into the bowling alley and, therefore, contributed to the criminal incident.

Did the security guard have matters under control?

Think of these things and how you might have handled this situation differently. Were there things the security guard could have done differently that may have changed the outcome?

The Need For Private Security

By: Cpl. Tommy Poston

On December 14, 2012, at approximately 9:30 AM, an armed gunman shot his way into an elementary school in Sandy Hook, Connecticut. Within 15 minutes, Adam Lanza shot and killed 20 children and 6 adult staff members. Tragedies such as this prompts the American public to cry for gun control laws and to ban various weapons from production and sale. But the public does not realize that weapons and firearms do not kill. The person who operates the weapon is responsible for the deaths the weapon causes.

While public law enforcement is tasked with defending our persons and property, local governments and school administrations need to realize they have more options. Private security companies can help safeguard our children in schools. Security officers protect our public areas everyday. Law enforcement agencies have more area to cover and are often understaffed and under budgeted. They simply do not have the manpower to staff officers everywhere.

Granted, law enforcement agencies have the capability to hire more officers as needed, with the backing of their municipalities. But, it is usually more cost effective in the long run to outsource this to a private firm, who

would then be required to equip, train, and maintain their officers while still providing the protective services our schools and public areas so desperately need.

Now, going back to the unfortunate events of December 14, 2012. Law enforcement personnel and first responders arrived on scene approximately 20 minutes after the arrival of Lanza. He had already shot his way through a locked door and taken 26 lives by that time. An armed security officer could have possibly prevented Lanza from entering the building, or in failing that, could have met fire with fire to protect the innocent.

Companies such as Advanced Protection Services can fulfill this need. Our team of security professionals are above and beyond the standard in the industry. APS has had a positive history in working with local law enforcement, as well as a solid and positive approach to community policing in the housing developments we patrol.

“An armed officer could have possibly prevented Lanza from entering the building,...or met fire with fire to protect the innocent.”

ON THE WEB, FIND
US AT

WWW.APSOPS.COM

APS, LLC offers a proactive approach to security. Our goal is to assist in providing safer and more secure environments because we realize that your security does not begin in Washington D.C., but in our own neighborhoods.

Our highly trained officers handle each problem with professionalism, efficiency, and skill. Our officers, primarily former law enforcement and/or former military men and women who have served our country, want to continue to serve by making our own communities safer and more secure.

Advanced Protection Services

Amateurs make excuses.
Professionals provide solutions.

8912 E. Pinnacle Peak Rd., Suite
F9-243
Scottsdale, AZ 85255
2005 Greens Blvd.
Myrtle Beach, SC 29579
Phone: 843-903-1014
Fax: 480-427-2153
E-mail: Munice@apsops.com

Promotions/New Hires

Promotions

Steve Abbott, promoted to Captain, call sign SABO

Steven Gottula, promoted to Master Sergeant, call sign Mike 21

Tommy Poston, promoted to Corporal, call sign, Yankee 101

Jeff Oliver, promoted to Lance Corporal, call sign Lima 124

Matthew Harden, promoted to Lance Corporal, call sign Lima 128

New Hires

Mike O'Connor, VP of Operations, call sign Omega

Kurt Hunter, Juliet 139

Dan Fontanella, Uniform 151

Michael Baker, Juliet 134

Al Stephens, Uniform 146

Kris Paige, Uniform 132

Welcome Back

Kaleb Dees, Uniform 125

